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What Does It Mean To Be Mistaken About Behavior Potential?

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Overview

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A Person Will Always Choose More Behavior Potential Over Less

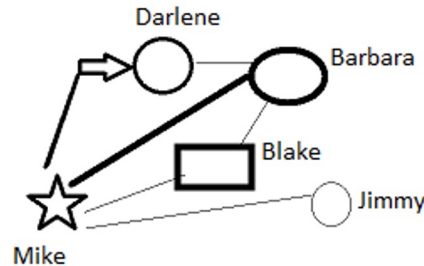
- Three Aspects of Behavior Potential
- Tautologies Are Useful
- What it Means to Be Mistaken
- Being Mistaken About Behavior Potential as a Parsimonious Account of:
 - Sunk Costs Fallacy
 - Bystander Intervention



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Three Aspects of Behavior Potential

- The Correlative of Reality (Reality Constraints)
- A Person's Status
- A Person's Behavioral Possibilities as a Consideration In Its Own Right



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Reality (Reality Constraints)

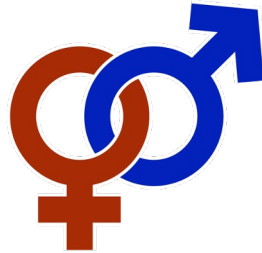
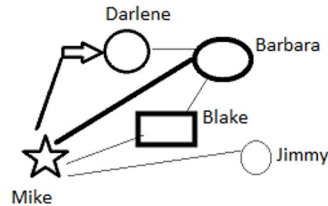
- The Real World
- Reality (Reality Constraints)
- Dog Example
- How Do Planes Fly?



A Person's Status



- A Person's Place in Any Domain (Scheme of Things)
- A Way of Talking About:
 - A Set of Relationships Simultaneously
 - How P is Expected to Treat X (and Vice Versa)



A Person's Behavioral Possibilities

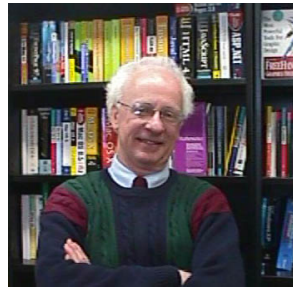
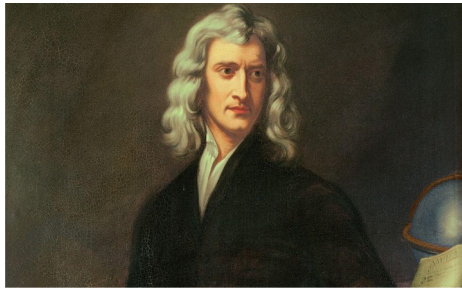
- Value of the Behavioral Possibilities (a.k.a, Thinness and Thickness)
- Implication:

Higher Value Possibilities Always Chosen Over Lower Value Possibilities



Tautologies Are Useful

- Newton and the Nature of His Laws (Bergner)
- Ossorio in *Clinical Topics*



What It Means to be Mistaken About Behavior Potential

- A Person's World versus Reality Constraints
- A Person *Believes* They Chose More Behavior Potential Over Less



Examples of Mistakes About Behavior Potential

- Sunk Costs Fallacy
- Bystander Intervention



The Sunk Costs Fallacy

- Ski Tickets Study
- Mistaken Belief About Behavior Potential
- Why?
 - Real World of Person?
 - An *Overapplication* of the Social Practice of *Not Wasting*



Bystander Intervention

- Classic Effect
- Could Have Helped
- Mistaken Belief About Behavior Potential
- Why?
 - Real World of Person?
 - Status





QUESTIONS?

